

EXAMPLES OF WHAT EXTERNS CAN HELP WITH

HELP YOUR TEAM LEARN ABOUT WORKING WITH LAWYERS

- Create a guide or explanation of the legislation so that you can have fruitful conversations with your lawyer.
- Develop the team's understanding of the legal parts of their business, and of legal processes that start-ups should focus their energy on.

COMPLIANCE & REGULATIONS

- Research compliance requirements in a specific industry.
- Create a database of relevant claims and assessed risk.

FUNDING

- Conduct research to identify and prioritize potential investors, such as venture capitalists, who align with the company's goals and values.

INTELLECTUAL PROPERTY

- Research existing trademarks and domain names databases, and filing costs and renewal.
- Research trademark attorneys, get things ready to be approved by and filled by a trademark attorney.

CONTRACTS

- Read through contracts and agreements to flag issues, or create a first draft of a document, for the lawyers to spend less time reviewing/ contributing to it.

GDPR

- Give guidance on GDPR compliance: map your users' journey, ICO checklist on what the company needs, run through those and flag what is missing, and/or what other companies of a similar size/industry are doing).
- Research specific data privacy requirements when dealing with specific types of data (e.g. medtech products).
- Review privacy policy and list the documents you need in place for fundraising, with the documents to be drafted by an external solicitor.

BUSINESS DEVELOPMENT

- Analyse the market in which the start-up operates and assess potential opportunities for the company
- Identify and reach out to relevant stakeholders (such as potential partners and clients) in specific markets, and assist with deal negotiations when necessary

LAY THE FOUNDATIONS OF YOUR COMPANY'S LEGAL DOCUMENTATION

- Make a guide on how to hold directors meetings, how to document any kinds of resolutions.
- Company House: check company's filings, prepare checklists of what needs to be filed and by when (something will need to be filed every year, or when there have been any changes).